



presents... a **Training Program for China Experienced Executives**

The program on February 23rd will bring together industry leaders in their fields who will provide practical, technical skill training.

This is a conference for individuals with at least 3 years experience in China!

We invite you to attend a conference designed for executives who focus on China

- The program is designed to provide you with specific information you can use.
- Our speakers are industry veterans who have extensive “on the ground experience” in China.
- You will gain working knowledge in topics that you can implement immediately.
- An opportunity to network with your peers who are equally experienced, this is invitation only.

CONFERENCE SCHEDULE:

| | |
|-----------------|---|
| 8:30 am | Registration and Breakfast |
| 9:00 – 10:15 am | Understanding the Sales Process in China |
| 10:30 – 12:00pm | Transfer Engineering—Improve both US/China <u>or</u> How to Prepare for a Land Acquisition |
| 12:00—1:00pm | Networking Lunch |
| 1:00 – 2:15pm | Customs Programs that Save—C-TPAT Outlined <u>or</u> Joint Venture & Acquisition—Financial Due Diligence |
| 2:30—4:00 pm | Discussion: Highlights of October Staffing Conference |

Key Speakers from:

INVACARE
(MFG IN CHINA)
BOWEN ARCHITECTS
(OFFICE / PROJECTS IN CHINA)
STOCK EQUIPMENT
(JV 10+ YEARS AND ACQSTN)
KICHLER LIGHTING
(PLANTS IN CHINA)

Discussion Panelists:

CHINA RESOURCE NETWORK MEMBERS

Date: February 23rd, 2007, registration at 8:30am

Location: Tri- C East Side Corporate College Cleveland, Ohio

“The level of dialogue between attendees is higher than you hear from the speakers at other conferences.” comment from attendee at a previous conference

Registration Information:

Materials available on the back or online at: www.chinaresourcenetwork.com then link to the events tab
Telephone: 330-573-5518 Email: info@chinaresourcenetwork.com

Early Registration Fee: \$375 by February 18th, increases to \$400 after that date

If by Mail, Send Registration Form and Payment to: Office Outsource, Inc., PO Box 1157, Bath, OH 44210



OUR SPONSORS



Conference Registration—China: Advanced Training for Executives

Company Name: _____ Date Submitted: _____

| <u>Individuals Attending</u> | <u>Title</u> | <u>Session Choice</u> |
|------------------------------|--------------|--------------------------|
| | | <u>10:30</u> <u>1:00</u> |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |

Company Address: _____

Company Tel: _____ Fax: _____ Website: _____

EMAIL ADDRESS: _____

Method Of Payment: check _____ or by credit card (website) _____ pls note name on the card: _____

Any special meal requests (name individual applies to): _____

Any special facility requests (disabilities): _____

NOTES: _____

Remove the above section and mail it w/ your check (made out) to Office Outsource, Inc., PO Box 1157, Bath, OH 44210

Or fax registration to: 330-921-4055 (use black pen for legibility) then make payment by credit card at our website, www.chinaresourcenetwork.com, then events tab - make a note above of the name on the card.

Direct any questions to: 330-573-5518 or Email: info@chinaresourcenetwork.com

China Resource Network

Who we are: a peer-to-peer networking group for executives looking to participate in a dialogue regarding their business efforts in China.

What is our purpose: to provide a “brain trust” of information for the experienced executive in how to succeed in China. We recently established an **online FORUM** for members to communicate with each other for specific advice. In select cities to meet monthly to discuss topics presented by members or the facilitator and to assist each other.

Who are our members: Members come from industry and their companies must be actively involved in China.

Who is the facilitator: Kim Kirkendall, President of Office Outsource, Inc. is the facilitator.

How can I inquire about joining?: Contact us by email at info@chinaresourcenetwork.com

Kim Kirkendall can be reached through China Source Link at: 330-573-5518

What is the history behind this conference?

First, the group: China Resource Network was formed from a comment made by Ike Tripp, of Etna, at a conference on China in the beginning of 2004. This came after a presentation by Kim Kirkendall that created an interactive dialogue where the attendees were advising each other. Afterwards, his question was... “can we do this again?” And so China Resource Network was organized by Ms. Kirkendall and a group of executives at the conference that day.

Then we started our own conference series: We wanted to take the opportunity to a larger group of people and bring in the best technical speakers—from industry. The first conference met with an overwhelming response from attendees. Our goal is to bring this information to the group and to the community twice a year.

The conference speakers are CRN group members or they represent companies / individuals known to us over the years. This is a very personal and interactive conference.

We welcome your involvement—speak up!